

TWO-WAY COMMUNICATIONS, INC.

"Keeping You in Touch"

1704 Justin Road
Metairie, LA 70001
Phone (504) 585-9200 Fax (504) 585-9212

Quotation

DATE 7/26/2022
Quotation # HA3107.V0726R
Customer ID

Quotation For:
Arvie Keel
Hammond Police
Fleet Dept.
120 S. Oak Street
Hammond, LA 70401

Quotation valid until: 8/25/2022
Prepared by: Mike Jackson

SALESPERSON	P.O. NUMBER	SHIP DATE	SHIP VIA	F.O.B. POINT	TERMS
Jackson			OT		N30

QUANTITY	DESCRIPTION	UNIT PRICE	TAXABLE?	AMOUNT
13	Kenwood Viking VM5930RM-LWIN Digital Remote Mount Mobile Radio	\$ 2,436.88	N	\$ 31,679.44
Includes:	KCH-19VM Remote Control Head, KMC-65 Mike, 10' DC Power Cable, 17' Remote Mount Cable Mounting Brackets, Analog FM, P25 CAI, AMBE+2 Vocoder, P25 Noise Cancellation, 3-year warranty			
13	KCT-46 Ignition Sense Cable	12.40		\$ 161.20

SUBTOTAL	\$	31,840.64
TAX RATE	:	
SALES TAX	:	-
OTHER	:	-
TOTAL	\$	31,840.64

If you have any questions concerning this quotation, contact Mike Jackson, 504-912-4526, mike@twowayusa.com.

THANK YOU FOR THE OPPORTUNITY TO EARN YOUR BUSINESS!

STATE CONTRACT # 4400025021



Office of State Procurement

Louisiana's Electronic Catalog (LA eCat)

Search tool for items on state contracts.

Help

Contract # 4400025021	Vendor Name	Contract Line Item:	Catalog Items:
Contract Desc.	SEBD Any ▾ VSE Any ▾	Line #	MDM Catalog Reference #
T-Number Desc	SE/HI Any ▾ DVSE Any ▾	Product Category	Supplier Part #
T-number		Material #	Region
Coop? Any ▾		Product Category/Line Item Description	Catalog Item Long Description
			Emergency Any ▾

Lookup

- Search using singular word forms only.
- Words separated by a space searches for items containing all words in any order.
- Enclose a phrase in quotes to search for the exact phrase.
- Words separated with OR searches for any of the words.
- % can be used as a wildcard when searching

Search for: Contracts Contract Line Items Catalog Items

Find It Clear

Contract #	Contract Description	Vendor Name	T-number	Effective From - To	P-card
4400025021	Kenwood BN Mobile Radios - SW	E F JOHNSON COMPANY	92807	07/22/2022 - 07/21/2023	Yes

LaPAC Public Menu Export Results to Excel

Line #	Model #	Description	UOM	Unit Price
1	VM5930DM-LWIN	KENWOOD VIKING VM-5930DM: P25 Digital Dash Mount Mobile Radio, Compact Ergonomics. 700/800 MHz. Includes: KCH-19VM Control Head, KMC-65M Standard Microphone, 10' DC cable, Mounting Bracket, Includes: Analog FM. P25 CAI AMBE+2. Analog Conventional. P25 Conventional. P25 Phase 1 Trunking. 1024 Ch. Conventional Voting Scan. TrueVoice Noise Cancellation, Warranty: 3 Year. Lifetime Perpetual software licensing to next radio purchased.	EA	\$2,129.20
2	VM5930BS-LWIN	KENWOOD VIKING VM-5930BS: P25 Digital Desk Top Radio, 700/800 MHz. Includes: KCH-19VM Control Head, Microphone not included, 10' DC cable, Mounting Case, Power Supply, Includes: Analog FM. P25 CAI AMBE+2. Analog Conventional. P25 Conventional. P25 Phase 1 Trunking. 1024 Ch. Conventional Voting Scan. TrueVoice Noise Cancellation, Warranty: 3 Year. Lifetime Perpetual software licensing to next radio purchased.	EA	\$2,118.08
3	VM5930RM-LWIN	KENWOOD VIKING VM-5930RM: Digital Remote Mount Mobile Radio, Compact Ergonomics. 700/800 MHz. Includes: KCH-19VM Remote Control Head, KMC-65M Standard Microphone, 10' DC cable, 17' Remote Cable, Mounting Brackets, Speaker not included. Includes: Analog FM. P25 CAI AMBE+2. Analog Conventional. P25 Conventional. P25 Phase 1 Trunking. 1024 Ch. Conventional Voting Scan. TrueVoice Noise Cancellation, Warranty: 3 Year. Lifetime Perpetual software licensing to next radio purchased.	EA	\$2,436.88
4	VM5930DRM-LWIN	KENWOOD VIKING VM-5930DRM: P25 Digital Dual (2) Remote Mount Mobile Radio, Compact Ergonomics. 700/800 MHz. Includes: (2) KCH-19VM Control Head, (2) KMC-65M Standard Microphone, 10' DC Cable, (2) 17' Remote cables, Mounting Bracket, Speaker not included. Includes: Analog FM. P25 CAI AMBE+2. Analog Conventional. P25 Conventional. P25 Phase 1 Trunking. 1024 Ch. Conventional Voting Scan. TrueVoice Noise Cancellation, Warranty: 3 Year. Lifetime Perpetual software licensing to next radio purchased.	EA	\$2,852.48
5	VM6930RM-LWIN	KENWOOD VIKING VM-6930RM: P25 Digital Remote Mount Mobile Radio, 700/800 MHz. Includes: VCH Remote Control Head, Remote Kit, VCH Standard Microphone, Speaker not included, 6 ft. DC cable, 6' Remote Cable, Mounting Bracket, Remote speaker. Includes: Analog FM. P25 CAI AMBE+2. Analog Conventional. P25 Conventional. P25 Phase 1 Trunking. 1024 Ch. Conventional Voting Scan. TrueVoice Noise Cancellation, Warranty: 3 Year. Lifetime Perpetual software licensing to next radio purchased.	EA	\$3,529.28
6	VM6930HHC-LWIN	KENWOOD VIKING VM-6930HHC: P25 Digital Handheld Controller Remote Mobile Radio, Compact Ergonomics. 700/800 MHz. Includes: VCH Remote Control Head, VCH Standard Microphone, 5 ft. DC cable, Mounting Bracket, Remote Speaker. Includes: Analog FM. P25 CAI AMBE+2. Analog Conventional. P25 Conventional. P25 Phase 1 Trunking. 1024 Ch. Conventional Voting Scan. TrueVoice Noise Cancellation, Warranty: 3 Year. Lifetime Perpetual software licensing to next radio purchased.	EA	\$3,605.28
7	VM6930DRM-LWIN	KENWOOD VIKING VM-6930DRM: P25 Digital Dual (2) Remote Mount Mobile Radio, Compact Ergonomics. 700/800 MHz. Includes: (2) KCH-19VM Control Head, (2) KMC-65M Standard Microphone, (1) 6 ft. remote cable, (1) 17ft remote cable Mounting Brackets, Speaker not included. Includes: Analog FM. P25 CAI AMBE+2. Analog Conventional. P25 Conventional. P25 Phase 1 Trunking. 1024 Ch. Conventional Voting Scan. TrueVoice Noise Cancellation, Warranty: 3 Year. Lifetime Perpetual software licensing to next radio purchased.	EA	\$4,537.28
8	VM-7000DBLV-LWIN	KENWOOD VIKING VM-7000DBLV: P25 Digital Dual Band Mobile Radio, 700/800 MHz. + 50 WATT VHF. Simultaneous Receive, Dual RF Deck. Includes: KCH-20RV Control Head, KMC-65M Standard Microphone, DC cable, Mounting Bracket, Model Options: Analog FM. P25 CAI AMBE+2. Analog Conventional. P25 Conventional. P25 Phase 1 Trunking. 1024 Ch. Conventional Voting Scan. Speaker not included. TrueVoice Noise Cancellation, Warranty: 3 Year. Lifetime Perpetual software licensing to next radio purchased.	EA	\$4,473.60
9	VM-7000DBHV-LWIN	KENWOOD VIKING VM-7000DBHV: P25 Digital Dual Band Mobile Radio, 700/800 MHz. + 100 WATT VHF. Simultaneous Receive, 2 RF Decks. Includes: KCH-20RV Control Head, KMC-65M Standard Microphone, DC cable, Mounting Bracket, Model Options: Analog FM. P25 CAI AMBE+2. Analog Conventional. P25 Conventional. P25 Phase 1 Trunking. 1024 Ch. Conventional Voting Scan. Speakers not included TrueVoice Noise Cancellation, Warranty: 3 Year. Lifetime Perpetual software licensing to next radio purchased.	EA	\$5,048.80
10	VM-7000TB-LWIN	KENWOOD VIKING VM-7000TB: P25 Digital Tri-Band Mobile Radio, 700/800 MHz. + 50W VHF + 35W UHF. Simultaneous Receive, 2 RF Decks. Includes: KCH-20RV Control Head, KMC-65M Standard Microphone, DC cable, Mounting Bracket, Model Options: Analog FM. P25 CAI AMBE+2. Analog Conventional. P25 Conventional. P25 Phase 1 Trunking. 1024 Ch. Conventional Voting Scan. Speakers not included TrueVoice Noise Cancellation, Warranty: 3 Year. Lifetime Perpetual software licensing to next radio purchased.	EA	\$5,623.44

Line #	Model #	Description	UOM	Unit Price
11	VM-7000TBHV-LWIN	KENWOOD VIKING VM-7000TBHV : P25 Digital Tri-Band Mobile Radio, 700/800 MHz. + 100W VHF + 35W UHF. Simultaneous Receive, 3 RF Decks. Includes: KCH-20RV Control Head, KMC-65M Standard Microphone, DC cable, Mounting Bracket, Speakers not included : Analog FM. P25 CAI AMBE+2, Analog Conventional. P25 Conventional. P25 Phase 1 Trunking. 1024 Ch. Conventional Voting Scan. TrueVoice Noise Cancellation, Warranty: 3 Year. Lifetime Perpetual software licensing to next radio purchased.	EA	\$6,198.64

OPTIONAL FEATURES

Line #	Model #	Description	UOM	Unit Price
13	KMB-33M	Mounting Bracket Standard Deck [Spare], for use with: Model #: VM5930BS-LWIN	EA	\$12.64
14	KMB-34	Mounting Case for Control Station with KPS-15, for use with: Model #: VM5930BS-LWIN	EA	\$48.64
15	KPS-15	DC Switching Power Supply (117/230 VAC; 23A max. continuous, 25A peak) for Control Station, for use with: Model #: VM5930BS-LWIN	EA	\$156.16
16	KCT-46	Ignition Sense Cable Standard Deck: Model #: All Models	EA	\$12.40
17	KCH-19VM	KCH-19 Control Head, for use with: Model #: VM5930DM-LWIN; VM5930BS-LWIN; VM5930RM-LWIN; VM5930DRM-LWIN; VM6930RM-LWIN; VM6930HHC-LWIN; VM6930DRM-LWIN	EA	\$162.08
18	KCT-23M	DC Cable-Dash Mount Configuration 10', for use with: Model #: VM5930DM-LWIN	EA	\$35.36
19	KCT-23M3	DC Cable-Remote Mount Configuration only, for use with: Model #: VM5930DM-LWIN; VM5930BS-LWIN; VM5930RM-LWIN; VM6930RM-LWIN; VM6930HHC-LWIN; VM6930DRM-LWIN; VM-7000DBLV-LWIN; VM-7000DBHV-LWIN; VM-7000TB-LWIN; VM-7000TBHV-LWIN	EA	\$48.64
20	KRK-17BF	Remote Kit for KCH Control Head *price when included with Radio purchase, for use with: Model #: VM5930DM-LWIN; VM5930BS-LWIN; VM5930RM-LWIN; VM5930DRM-LWIN; VM-7000DBLV-LWIN; VM-7000DBHV-LWIN; VM-7000TB-LWIN; VM-7000TBHV-LWIN	EA	\$210.40
21	KCT-71M2	17 Ft remote cable for KCH, for use with: Model #: VM5930DM-LWIN; VM5930BS-LWIN; VM5930RM-LWIN; VM5930DRM-LWIN; VM-7000DBLV-LWIN; VM-7000DBHV-LWIN; VM-7000TB-LWIN; VM-7000TBHV-LWIN	EA	\$63.36
22	KCT-71M3	25 Ft remote cable for KCH, for use with: Model #: VM5930DM-LWIN; VM5930BS-LWIN; VM5930RM-LWIN; VM5930DRM-LWIN; VM-7000DBLV-LWIN; VM-7000DBHV-LWIN; VM-7000TB-LWIN; VM-7000TBHV-LWIN	EA	\$72.16
23	KCT-71A50	VM5000/7000 Remote Cable up to 50 Ft for KCH, for use with: Model #: VM5930DM-LWIN; VM5930BS-LWIN; VM5930RM-LWIN; VM5930DRM-LWIN; VM-7000DBLV-LWIN; VM-7000DBHV-LWIN; VM-7000TB-LWIN; VM-7000TBHV-LWIN	EA	\$167.92
24	KCT-71A100	VM5000/7000 Remote Cable up to 100 Ft for KCH, for use with: Model #: VM5930DM-LWIN; VM5930BS-LWIN; VM5930RM-LWIN; VM5930DRM-LWIN; VM-7000DBLV-LWIN; VM-7000DBHV-LWIN; VM-7000TB-LWIN; VM-7000TBHV-LWIN	EA	\$216.48
25	KMC-65M	Standard Mobile Mic for KCH Control Head, for use with: Model #: VM5930DM-LWIN; VM5930BS-LWIN; VM5930RM-LWIN; VM5930DRM-LWIN; VM-7000DBLV-LWIN; VM-7000DBHV-LWIN; VM-7000TB-LWIN; VM-7000TBHV-LWIN	EA	\$47.12
26	KMC-66M	12 Button Keypad Mic for KCH Control Head, for use with: Model #: VM5930DM-LWIN; VM5930BS-LWIN; VM5930RM-LWIN; VM5930DRM-LWIN; VM-7000DBLV-LWIN; VM-7000DBHV-LWIN; VM-7000TB-LWIN; VM-7000TBHV-LWIN	EA	\$85.36
27	KMC-9C	Control Station Desktop Microphone (8-pin mod. plug), for use with: Model #: VM5930BS-LWIN	EA	\$77.60
28	KMC-59C	Control Station Desktop Microphone (8-pin mod. plug) Improved noise response for Phase 2 TDMA systems, for use with: Model #: VM5930BS-LWIN	EA	\$172.16
29	KAP-2	Horn Alert / PA Relay Option Kit, for use with: Model #: All Models	EA	\$56.80
30	KES-5A	40W External Speaker. Requires KAP-2 kit to connect to radio. Requires KCT-72M cable to connect to KCH-20/21 Control Head, for use with: Model #: All Models	EA	\$54.16
31	KCT-72M	External Accessory Connection Cable for KCH-20RV/KCH-21RV remote control heads, for use with: Model #: VM6930RM-LWIN; VM6930HHC-LWIN; VM6930DRM-LWIN; VM-7000DBLV-LWIN; VM-7000DBHV-LWIN; VM-7000TB-LWIN; VM-7000TBHV-LWIN	EA	\$33.04
32	RPSP-15	5W External Speaker, compact, 3.5 mm audio plug, for use with: Model #: All Models	EA	\$22.40
33	KES-8K	10W External Speaker, 3.5 mm audio plug, for use with: Model #: All Models	EA	\$44.00
34	KCH-20RV	KCH-20 Enhanced control head, for use with: Model #'s: VM-7000DBLV-LWIN; VM-7000DBHV-LWIN; VM-7000TB-LWIN; VM-7000TBHV-LWIN	EA	\$560.00

Line #	Model #	Description	UOM	Unit Price
35	KCH-21RVM	KCH-21 Hand Held control head, for use with: Model #: VM6930RM-LWIN; VM6930HHC-LWIN; VM6930DRM-LWIN; VM-7000DBLV-LWIN; VM-7000DBHV-LWIN; VM-7000TB-LWIN; VM-7000TBHV-LWIN	EA	\$896.00
36	KCT-77M2	Hand Held Control Head remote cable, for use with: Model #: VM6930RM-LWIN; VM6930HHC-LWIN; VM6930DRM-LWIN; VM-7000DBLV-LWIN; VM-7000DBHV-LWIN; VM-7000TB-LWIN; VM-7000TBHV-LWIN	EA	\$165.04
37	KMB-36	Hi Power Deck Mounting Bracket, for use with: Model #: VM7000	EA	\$67.84
38	836VMB10	Mounting Bracket, Dual Deck, for use with: Model # VM7000	EA	\$132.00
39	KCT-18	Hi Power Ignition Sense Cable, for use with: Model # VM7000	EA	\$17.76
40	597535777501	6 Ft remote cable, for use with: VCH Model # VM6000	EA	\$88.00
41	597535777502	17 Ft remote cable, for use with: VCH Model # VM6000	EA	\$132.00
42	597535777503	50 Ft remote cable, for use with: VCH Model #VM6000	EA	\$256.00
43	250074031003	VCH Standard Mobile Mic, for use with: Model # VM6000	EA	\$116.00
44	589001202303	VCH Desktop Mic, for use with: Model # VM6000	EA	\$384.00
45	2500151006	5in. 15W Speaker, Crimp Leads, for use with: VCH Control Head Model # VM6000	EA	\$64.00
46	8322000006	P25 Phase 2 TDMA (Requires option 8322000005), for use with: Model #: All Models *price when included with Radio purchase	EA	\$348.00
47	8322000104	Viking16 Protocol, for use with: Model #: All Models	EA	\$676.00
48	8323000002 VM5000	AES FIPS 140-2 (single-key) *price when included with VM5000 Radio purchase	EA	\$328.00
49	8323000002 VM7000	AES FIPS 140-2 (single-key) *price when included with VM6000 or VM7000 Radio purchase	EA	\$132.00
50	8323000004 VM5000	AES FIPS 140-2 (multi-key) *price when included with VM5000 Radio purchase	EA	\$652.00
51	8323000004 VM7000	AES FIPS 140-2 (multi-key) *price when included with VM6000 or VM7000 Radio purchase	EA	\$412.00
52	8323000003	DES-OFB (multi-key), for use with: Model #: All Models *price when included with 8323000004 AES Multi-key	EA	\$0.00
53	8323000005	ARC4 (ADP compatible), for use with: Model #: All Models *price when included with Radio purchase	EA	\$0.00
54	8326000002	MDC1200/GE-Star Signaling, for use with: Model #: All Models *price when included with Radio purchase	EA	\$44.00
55	8325000002	P25 Data Conventional Packet Data, for use with: Model #: All Models *price when included with Radio purchase	EA	\$120.00
56	8325000001	P25 Data Trunking (Conventional included), for use with: Model #: All Models *price when included with Radio purchase	EA	\$172.00
57	8326000027	P25 Paging Decode & Encode, for use with: Model #: All Models *price when included with Radio purchase	EA	\$88.00
58	8324000002	OTAR (Over-The-Air-Rekeying), for use with: Model #: All Models *price when included with Radio purchase	EA	\$652.00
59	8326000001	P25 Authentication: Model #: All Models	EA	\$88.00
60	8324000003	OTAP (Over-the-Air Programming), for use with: Model #: All Models *price when included with Radio purchase	EA	\$172.00
61	8325000003	GPS *price when included with Radio purchase, for use with: Model #: All Models *price when included with Radio purchase	EA	\$88.00
62	KRA-40GM	GPS Antenna, for use with: Model #: All Models	EA	\$37.60
63	8326000024	EVRS Mobile, for use with: Model #: All Models	EA	\$80.00
64	8324000005	Keypad Programming (US Federal Government Only), for use with: Model #: All Models	EA	\$40.00
65	8326000025	Bluetooth, for use with: Model #: All Models	EA	\$88.00
66	8326000033	Bluetooth Low Energy, for use with: Model #: All Models	EA	\$88.00
67	8326000013	Third Party Interface, for use with: Model #: All Models	EA	\$132.00
68	8326000028	Instant Recording Replay, for use with: Model #: All Models	EA	\$88.00
69	8326000032	Text Message, for use with: Model #: All Models	EA	\$172.00
70	8326000034	Custom Transmit Power Levels, for use with: Model #: All Models	EA	\$172.00
71	8326000006	1024 Channels/Talkgroups (standard), for use with: Model #: All Models	EA	\$0.00
72	8326000008	2048 Channels/Talkgroups, for use with: Model #: All Models	EA	\$260.00
73	8326000009	4096 Channels/Talkgroups, for use with: Model #: All Models	EA	\$520.00