



Axon Enterprise, Inc.
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Scottsdale, Arizona 85255
United States
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Domestic: (800) 978-2737
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Q-659754-45785JW

Issued: 05/08/2025

Quote Expiration: 06/27/2025

Estimated Contract Start Date: 11/01/2025

Account Number: 223758

Payment Terms: N30

Mode of Delivery: UPS-GND

SHIP TO	BILL TO
Hammond Police Department 120 S Oak St Hammond, LA 70403-4124 USA	Hammond Police Dept. - LA PO Box 2788 Hammond LA 70404-2788 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jerrod Wilson Phone: 903-830-5660 Email: jewilson@axon.com Fax:	Corey Morse Phone: (985) 277-5758 Email: morse_cm@hammond.org Fax: (985) 277-5636

Quote Summary

Program Length	60 Months
TOTAL COST	\$445,502.88
ESTIMATED TOTAL W/ TAX	\$445,502.88

Discount Summary

Average Savings Per Year	\$57,670.40
TOTAL SAVINGS	\$288,352.02

Payment Summary

Date	Subtotal	Tax	Total
Oct 2025	\$89,100.56	\$0.00	\$89,100.56
Oct 2026	\$89,100.58	\$0.00	\$89,100.58
Oct 2027	\$89,100.58	\$0.00	\$89,100.58
Oct 2028	\$89,100.58	\$0.00	\$89,100.58
Oct 2029	\$89,100.58	\$0.00	\$89,100.58
Total	\$445,502.88	\$0.00	\$445,502.88

Quote Unbundled Price:	\$733,854.90
Quote List Price:	\$665,142.30
Quote Subtotal:	\$445,502.88

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	5	60	\$72.74	\$36.07	\$36.07	\$10,821.00	\$0.00	\$10,821.00
BWCamTAP	Body Worn Camera TAP Bundle	102	60	\$43.23	\$33.80	\$33.80	\$206,856.00	\$0.00	\$206,856.00
A la Carte Hardware									
H00002	AB4 Multi Bay Dock Bundle	5			\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00
H00001	AB4 Camera Bundle	102			\$899.00	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
73618	AXON COMMUNITY REQUEST	102	60		\$10.85	\$9.98	\$61,089.84	\$0.00	\$61,089.84
73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	102	60		\$27.12	\$24.95	\$152,696.04	\$0.00	\$152,696.04
BasicLicense	Basic License Bundle	94	60		\$16.27	\$0.00	\$0.00	\$0.00	\$0.00
ProLicense	Pro License Bundle	8	60		\$48.82	\$29.25	\$14,040.00	\$0.00	\$14,040.00
Total							\$445,502.88	\$0.00	\$445,502.88

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	102	1	10/01/2025
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	3	1	10/01/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	113	1	10/01/2025
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	113	1	10/01/2025
AB4 Camera Bundle	74020	AXON BODY - MOUNT - MAGNET FLEXIBLE RAPIDLOCK	113	1	10/01/2025
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	5	1	10/01/2025
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	5	1	10/01/2025
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	5	1	10/01/2025
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	5	1	05/01/2028
Body Worn Camera TAP Bundle	73309	AXON BODY - TAP REFRESH 1 - CAMERA	105	1	05/01/2028
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	5	1	10/01/2030
Body Worn Camera TAP Bundle	73310	AXON BODY - TAP REFRESH 2 - CAMERA	105	1	10/01/2030

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	94	11/01/2025	10/31/2030
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	94	11/01/2025	10/31/2030

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	24	11/01/2025	10/31/2030
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	8	11/01/2025	10/31/2030
A la Carte	73618	AXON COMMUNITY REQUEST	102	11/01/2025	10/31/2030
A la Carte	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	102	11/01/2025	10/31/2030

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	5	11/01/2026	10/31/2030
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	102	11/01/2026	10/31/2030
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	3	11/01/2026	10/31/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	120 S Oak St	Hammond	LA	70403-4124	USA

Payment Details

Oct 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	73618	AXON COMMUNITY REQUEST	102	\$12,217.97	\$0.00	\$12,217.97
Year 1	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	102	\$30,539.19	\$0.00	\$30,539.19
Year 1	BasicLicense	Basic License Bundle	94	\$0.00	\$0.00	\$0.00
Year 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	5	\$2,164.20	\$0.00	\$2,164.20
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	102	\$41,371.20	\$0.00	\$41,371.20
Year 1	H00001	AB4 Camera Bundle	102	\$0.00	\$0.00	\$0.00
Year 1	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 1	ProLicense	Pro License Bundle	8	\$2,808.00	\$0.00	\$2,808.00
Total				\$89,100.56	\$0.00	\$89,100.56

Oct 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73618	AXON COMMUNITY REQUEST	102	\$12,217.97	\$0.00	\$12,217.97
Year 2	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	102	\$30,539.21	\$0.00	\$30,539.21
Year 2	BasicLicense	Basic License Bundle	94	\$0.00	\$0.00	\$0.00
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	5	\$2,164.20	\$0.00	\$2,164.20
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	102	\$41,371.20	\$0.00	\$41,371.20
Year 2	H00001	AB4 Camera Bundle	102	\$0.00	\$0.00	\$0.00
Year 2	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 2	ProLicense	Pro License Bundle	8	\$2,808.00	\$0.00	\$2,808.00
Total				\$89,100.58	\$0.00	\$89,100.58

Oct 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73618	AXON COMMUNITY REQUEST	102	\$12,217.97	\$0.00	\$12,217.97
Year 3	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	102	\$30,539.21	\$0.00	\$30,539.21
Year 3	BasicLicense	Basic License Bundle	94	\$0.00	\$0.00	\$0.00
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	5	\$2,164.20	\$0.00	\$2,164.20
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	102	\$41,371.20	\$0.00	\$41,371.20
Year 3	H00001	AB4 Camera Bundle	102	\$0.00	\$0.00	\$0.00
Year 3	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 3	ProLicense	Pro License Bundle	8	\$2,808.00	\$0.00	\$2,808.00
Total				\$89,100.58	\$0.00	\$89,100.58

Oct 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73618	AXON COMMUNITY REQUEST	102	\$12,217.97	\$0.00	\$12,217.97
Year 4	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	102	\$30,539.21	\$0.00	\$30,539.21

Oct 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	BasicLicense	Basic License Bundle	94	\$0.00	\$0.00	\$0.00
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	5	\$2,164.20	\$0.00	\$2,164.20
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	102	\$41,371.20	\$0.00	\$41,371.20
Year 4	H00001	AB4 Camera Bundle	102	\$0.00	\$0.00	\$0.00
Year 4	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 4	ProLicense	Pro License Bundle	8	\$2,808.00	\$0.00	\$2,808.00
Total				\$89,100.58	\$0.00	\$89,100.58

Oct 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73618	AXON COMMUNITY REQUEST	102	\$12,217.97	\$0.00	\$12,217.97
Year 5	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	102	\$30,539.21	\$0.00	\$30,539.21
Year 5	BasicLicense	Basic License Bundle	94	\$0.00	\$0.00	\$0.00
Year 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	5	\$2,164.20	\$0.00	\$2,164.20
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	102	\$41,371.20	\$0.00	\$41,371.20
Year 5	H00001	AB4 Camera Bundle	102	\$0.00	\$0.00	\$0.00
Year 5	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 5	ProLicense	Pro License Bundle	8	\$2,808.00	\$0.00	\$2,808.00
Total				\$89,100.58	\$0.00	\$89,100.58

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract NASPO OK-MA-145-21-100 (PA-Louisiana 4400028582) is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

100% discounted body-worn camera and docking station hardware contained in this quote reflects a TAP replacement for hardware purchased under contract 45785 All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

Signature

Date Signed

5/8/2025



DIVISION OF ADMINISTRATION

STATE OF LOUISIANA



Office of State Procurement

Contract Detail

Contract #	4400028582	T-number	92916 -
Description	Public Safety Video Systems		
LAPS Contract	Yes	Prime Vendor Name	AXON ENTERPRISE INC
SEBD Vendor	No	SE/HI Vendor	No
VSE Vendor	No	DVSE Vendor	No
Effective From-To	12/13/2023 - 06/30/2025	Coop Procure	Yes
Delivery Days ARO	0		
P-card Accepted	Yes		
Discounts Apply	No		

Locations

Statewide

Buyer Information

Buyer Code	90000045	Purchasing Agency	Office of State Purchasing
Buyer Name	ARIELLE BIBBINS	Contact Email	ARIELLE.BIBBINS@LA.GOV
Contact Phone	225-342-5465		

Vendor Distributor

Vendor Name	SEBD	SE/HI	VSE	DVSE	Order/General Address
AXON ENTERPRISE INC	NO	NO	NO	NO	<p>17800 N 85TH ST SCOTTSDALE , AZ 85255-9306</p> <p>Contact: ROBERT DRISCOLL Jr. Email: Contracts@axon.com Phone: 8009782737 FAX:</p> <p>Contact: Kelly Kidd Email: ar@axon.com Phone: 480-905-2088 FAX:</p> <p>Contact: Jeff Kukowski Email: jkukowski@taser.com Phone: FAX:</p> <p>Contact: Jeff Kukowski Email: jkukowski@taser.com Phone: FAX:</p> <p>Contact: Sales Operations Email: contracts@axon.com Phone: FAX:</p>

Contract Items

Line #	Product Category	Material/ Part Number	Line Item Description	No. of Catalog Items	UOM	Gross Price
1	46171621		Body Worn Video Cameras	1		\$0.00
2	46171621		Vehicle Mounted Video	1		\$0.00
3	46171621		Interrogation / Interview Room Video	1		\$0.00
4	46171621		Video Storage, Data Security Software	1		\$0.00

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