



*PROPOSAL TO:*

Hammond Police Department

*FOR:*

Jail Camera Upgrade Motorola Avigilon Alta Cloud

American Integration Contractors, LLC (AIC)

Your Source for Custom Integration Services

[www.getAIC.com](http://www.getAIC.com)

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Page 1 of 6



888-829-8534

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## PROPOSAL

Customer Name	Hammond Police Department	Date	05/01/2025	Quote No.	250501LJM02
Customer Address	Hammond Police Department Attn.: Chief Edwin Bergeron 120 S. Oak Street, Hammond, LA 70401 985-969-4101, Bergeron_ej@hammond.org	Project Reference	Jail Camera Upgrade Motorola Avigilon Alta Cloud		
		AIC Point of Contact:	Len Marie 504-239-2468 Len.Marie@getaic.com		
State of Louisiana LAPS Contract Number 4400029433    Description: AIC Brand Name Surveillance Equipment					

QTY	PART NUMBER	DESCRIPTION	LIST	DISCOUNT	REVISED/ DISCOUNTED UNIT PRICE	LINE TOTAL
19	100825	AIC AV Aware Cloud camera - Compact dome white. 5MP resolution. 30 days retention. AI-powered, IR and microphone, indoor only, up to 10 year warranty with an active Aware license.	\$529.00	4.29%	\$506.31	\$9,619.89
1	100827	Aware Cloud camera - Dome white. 5MP resolution. 30 days retention. AI-powered, IR and advanced microphone array, indoor and outdoor, up to 10 year warranty with an active Aware license.	\$1,099.00	4.29%	\$1,051.85	\$1,051.85
20	101963	Subscription to Aware Cloud, per camera. Real-time video-analytics. Including 30 days cloud storage. 3 Year	\$499.00	4.29%	\$477.59	\$9,551.80
1	200128	28-port Gigabit Managed Switch (24 PoE+ budget 370W; 4 Gigabit SFP) - NA	\$2,342.12	4.29%	\$2,241.64	\$2,241.64
5	100000	1000' White Cat6 Cable Box.	\$346.85	4.29%	\$331.97	\$1,659.85
88	600000	Labor - IT - On - site Installation - American Integration Contractors on site installation to include unpacking inventory, assembly of components, rack mounting of chassis, patch cord/cross connects and powering up of equipment. NOTE: Consulting services of any type to include but not limited to system design, capacity analysis, network performance evaluation as well as any ongoing technical support are specifically excluded Brand NameL American Integration Contractors.	\$166.75	4.29%	\$159.60	\$14,044.80

SUBTOTAL	\$38,169.83
One Time Project Discount	\$2,000.00
<b>TOTAL</b>	<b>\$36,169.83</b>





## PROPOSAL NOTES

1. AIC will replace 16 indoor existing cameras and add 4 additional indoor only cameras for a total count of 20 new Motorola Avigilon Alta cloud cameras. 1 outdoor rated camera is included in this proposal to replace the current outdoor camera. Old cameras will be left on site for client disposal. AIC will provide, cable, install, program, and aim (19) Alta Cloud Native indoor 5mp cameras and (1) Alta Cloud Native 5mp outdoor camera.
2. AIC will provide and install (1) POE network switch to power cameras. AIC assumes that the client will provide (1) open 120vac electrical outlet and an active internet connection in the Lt's office where all camera cable will be routed to.
3. 1 of the 4 new addition cameras will be located on the rear hallway of the 2<sup>nd</sup> floor
4. 3 of the 4 new addition cameras do not have installation locations decided at the time of this proposal and the client will have locations picked before the project installation day.
5. AIC will provide 3 year licensing for all (20) new Alta Cloud Native cameras.
6. Client agrees to coordinate with elevator service company before the day of installation to have ethernet cable connector ready in the elevator for AIC installation of the elevator camera. Client will coordinate a project call with the elevator service provider and AIC before installation. This proposal does not include labor of cabling inside the elevator shaft.
7. AIC assumes that the elevator service company employed by the client will provide a cat6 ethernet cable connecting the elevator car to an immovable accessible point for connection to the network switch in the Lt's office.
8. AIC assumes that all analog cabling being replaced with ethernet cable is accessible to AIC technicians to use as a "pull string"
9. Proposal does not include electrical service beyond the connection of the cameras.
10. Warranty Plan: All cameras come with a manufacturer standard 10 year hardware warranty with an active cloud license.
11. On-site Labor includes all travel to site, installation, and shipping costs.
12. All service and maintenance requested after initial installation from AIC by the Client will be at the AIC current published rate of labor.

## Limitations of Liability:

### 1. Installation Delays Due to Material Shipping:

**AIC will not be held liable for any delays in installation caused by shipping delays of materials or equipment. We strive to maintain a reliable supply chain; however, unforeseen circumstances such as transportation issues, supplier delays, or global disruptions may impact timelines. We will communicate any potential delays as soon as they are identified and work diligently to minimize their effects.**

### 2. Delays Due to Planning and Coordination Issues:

**AIC shall not assume responsibility for installation delays resulting from inefficient planning or unexpected challenges caused by third parties. This includes, but is not limited to, conflicts with other contractors, changes in project scope, or coordination issues that may arise during the project lifecycle. Effective communication and collaboration among all parties involved are essential to the success of the project.**

### 3. Liability Exclusions Regarding Design and Materials:

**AIC will not be liable for any errors or omissions in designs provided by other parties, nor for any inadequacies related to materials and equipment specified or supplied by others. Our responsibility is limited to the products and services we directly provide, and we**





recommend that clients conduct thorough evaluations of all third-party designs and specifications.

#### **4. Force Majeure:**

**AIC is not liable for any failure to perform or delays in performance caused by circumstances beyond our reasonable control, including acts of God, war, terrorism, labor disputes, or severe weather conditions. In the event of such circumstances, we will promptly notify clients and work to establish a revised timeline for project completion.**

**By engaging the services of American Integration Contractors, clients acknowledge and accept these limitations of liability. Our goal is to deliver exceptional service while maintaining transparency about our responsibilities and the potential challenges that may arise. We appreciate your understanding and cooperation as we work together to achieve your project objectives.**

#### **Assumptions for Structural Surveillance Systems (Surveillance Cameras on Buildings)**

**American Integration Contractors (AIC) is committed to providing high-quality structural surveillance systems tailored to meet the specific needs of our clients. To facilitate a successful installation process, the following assumptions must be acknowledged and adhered to by the client:**

##### **1. Camera Location Documentation:**

**All camera locations must be clearly marked on a floor plan document provided by the client. This documentation is essential for ensuring accurate installation and optimal coverage of the surveillance area.**

##### **2. Power and Network Requirements:**

**The client must provide an open 120VAC electrical outlet at the location of any AIC provided Power over Ethernet (PoE) switch connecting the IP cameras. In addition, an active network port with internet access must be available. If the client intends to use their own PoE switch, it is imperative that the switch has a PoE budget sufficient to support the cameras being connected and has enough open network ports to accommodate the total number of cameras.**

##### **3. Existing Cable Infrastructure:**

**In instances where AIC is asked to uninstall existing cameras and replace them with new AIC-provided cameras, it is assumed that the existing Cat6 cables are active and in proper working condition. AIC cannot be held responsible for any cabling or cabling infrastructure that has been installed by others. Clients should ensure the integrity of the existing cabling prior to installation.**

##### **4. Cellular Connectivity:**

**For locations where equipment requires cellular SIM cards, the client must confirm that they possess the necessary active SIM cards prior to scheduling the installation. This is crucial for the operational readiness of any equipment that relies on cellular connectivity.**

##### **5. Technical Point of Contact:**

**The client must designate a technical representative who will be fully available to AIC's installation technicians and project managers throughout the duration of the installation. This representative should have sufficient technical knowledge to facilitate effective communication and decision-making during the installation process.**

##### **6. Training Availability:**





**AIC provides training documentation and sessions for surveillance systems upon request. Clients are encouraged to utilize these resources to ensure that their personnel are adequately trained in the operation and maintenance of the installed systems.**

**By acknowledging these assumptions, American Integration Contractors and the client can work collaboratively to ensure a successful installation of structural surveillance systems. Clear communication and adherence to these guidelines will facilitate the efficient deployment of surveillance technology to enhance security and monitoring capabilities. AIC appreciates your cooperation and looks forward to working together on this project.**

## **GENERAL TERMS AND CONDITIONS**

- **Applicable Terms:** These General Terms and Conditions govern the purchase and sale of items and services described in an American Integration Contractors, LLC quotation, proposal or similar document (quotation) defining equipment, material and/or services to be provided by American Integration Contractors, LLC.
- **Validity:** Terms and conditions in executed and currently valid Master Service Agreements, Contracts, Subcontracts and/or Blanket Purchase Orders with the Customer named in this quotation supersede these General Terms and Conditions.
- **Firm Offer:** Unless otherwise stated in the quotation, all pricing shall be firm for a period of thirty (30) days from proposal date. American Integration Contractors, LLC reserves the right to revise pricing after the 30-day period for any anticipated or actual increased material, subcontract, labor, or other costs.
- **Sales Tax, Tariffs, Duties:** Unless otherwise stated in the quotation, costs for sales taxes, tariffs, and /or duties are not included in pricing. If applicable, American Integration Contractors, LLC will invoice for same as an additional, separate line item unless American Integration Contractors, LLC is provided with the applicable sales tax exemption certificate which properly relieves American Integration Contractors, LLC' obligation to collect and/or pay subject taxes.
- **Bonding:** Unless otherwise stated in the quotation, costs for performance and payment (P&P) and/or maintenance bonds are not included in our pricing. Requested bonds may be provided at industry standard rates and will be invoiced as an additional, separate line item.
- **Payment:** Unless otherwise stated in the quotation: (i) invoicing shall be progressive and include payment for properly stored material. A proposed schedule of values shall be submitted for approval prior to first invoice to establish progressive values. (ii) Payment terms to be net thirty (30) days. (iii) Price is in US Dollars. (iv) Credit card payments subject to additional 5% fee.
- **Warranty:** Warranty shall include repair or replacement of items furnished by American Integration Contractors, LLC found to be defective due to a manufacturing defect and/or improper workmanship. Unless otherwise stated in the proposal, warranty shall be for a period of twelve (12) months from "Substantial Completion" (date when products are utilized for intended purposes) or eighteen (18) months from delivery, whichever occurs first. Damages as a result of acts of God (lightning, etc.), theft, vandalism or improper care and/or maintenance by Buyer/Customer are excluded from this warranty.
- **Ownership of Materials and Intellectual Property:** All devices, designs (including drawings, plans, specifications, etc.) estimates, prices, notes, electronic data and other documents or information prepared or disclosed by American Integration Contractors, LLC, and all related intellectual property (software, etc.) shall remain American Integration Contractors, LLC' property. With the execution of a Contract, Work Order, Purchase Order, or similar document, American Integration Contractors, LLC grants Buyer/Customer a perpetual non-exclusive, non- transferrable license to use application software for its intended purposes. Buyer/Customer shall not disclose such material to third parties without American Integration Contractors, LLC' written consent.





- **Non-Solicitation of Employees:** It is mutually agreed that neither American Integration Contractors, LLC nor Buyer/Customer shall directly or indirectly employ, solicit for employment, advise or recommend to any other persons that such other person employ or solicit for employment any person employed by either party during the term of performance of the work proposed and for a period of one (1) year thereafter.
- **Cancellation:** If an order based on the quotation is cancelled or suspended following American Integration Contractors, LLC' receipt of an order, Buyer/Customer shall promptly pay American Integration Contractors, LLC for work performed prior to cancellation or suspension and any other incurred direct costs as a result of such cancellation or suspension.
- **Force Majeure:** American Integration Contractors, LLC shall not be liable for any losses, damages or delays due to causes beyond our reasonable control, including without limitations, acts of God, extreme weather events, fire, delays by others, etc.

American Integration Contractors, LLC  
LA SFM #1242  
LA Statewide Electrical #52406

**ACCEPTANCE OF PROPOSAL**

Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_



# DIVISION OF ADMINISTRATION

STATE OF LOUISIANA



## Office of State Procurement

### Contract Detail

<b>Contract #</b>	4400029433	<b>T-number</b>	92929 -
<b>Description</b>	AIC Brand Name Surveillance - SW		
<b>LAPS Contract</b>	Yes	<b>Prime Vendor Name</b>	AMERICAN INTEGRATION CONTRACTORS LL
<b>SEBD Vendor</b>	Yes	<b>SE/HI Vendor</b>	No
<b>VSE Vendor</b>	No	<b>DVSE Vendor</b>	No
<b>Effective From-To</b>	04/17/2024 - 04/16/2026	<b>Coop Procure</b>	Yes
<b>Delivery Days ARO</b>	0		
<b>P-card Accepted</b>	No		
<b>Discounts Apply</b>	No		

### Locations

Statewide

### Buyer Information

<b>Buyer Code</b>	90000068	<b>Purchasing Agency</b>	Office of State Purchasing
<b>Buyer Name</b>	JOHNETTE JACKSON	<b>Contact Email</b>	JOHNETTE.JACKSON2@LA.GOV
<b>Contact Phone</b>			

### Vendor Distributor

Vendor Name	SEBD	SE/HI	VSE	DVSE	Order/General Address
AMERICAN INTEGRATION CONTRACTORS LL	YES	NO	NO	NO	118 KOL DRIVE BROUSSARD , LA 70518-3824  Contact: Craig Noel Email: craig@getaic.com Phone: 888-829-8534 FAX: 225-302-8953

### Contract Items

Line #	Product Category	Material/ Part Number	Line Item Description	No. of Catalog Items	UOM	Gross Price
1	46171600		AIC Brand Name Surveillance	0		\$0.00

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[Show Additional Attachments](#)

**Attachment B - Price Sheet  
AIC BN Surveillance**

**Contract 4400029433**

<b>Category 1 - Camera Equipment</b>						
<b>Item #</b>	<b>Brand</b>	<b>Long Description</b>	<b>UoM</b>	<b>MSRP Price</b>	<b>Discount</b>	<b>State</b>
100000	American Integration Contractors	1000' White Cat6 Cable Box.	Ea.	\$346.85	4.29%	\$331.97
100001	American Integration Contractors	1000' Black Cat6 Cable Box.	Ea.	\$346.85	4.29%	\$331.97
100002	American Integration Contractors	1000' Blue Cat6 Cable Box.	Ea.	\$346.85	4.29%	\$331.97
100003	American Integration Contractors	1000' Green Cat6 Cable Box.	Ea.	\$346.85	4.29%	\$331.97
100004	American Integration Contractors	1000' Gray Cat6 Cable Box.	Ea.	\$346.85	4.29%	\$331.97
100005	American Integration Contractors	1000' Yellow Cat6 Cable Box.	Ea.	\$346.85	4.29%	\$331.97
100006	American Integration Contractors	1000' Brown Cat6 Cable Box.	Ea.	\$346.85	4.29%	\$331.97
100007	American Integration Contractors	1000' Pink Cat6 Cable Box.	Ea.	\$346.85	4.29%	\$331.97
100008	American Integration Contractors	1000' Purple Cat6 Cable Box.	Ea.	\$346.85	4.29%	\$331.97
100009	American Integration Contractors	1000' Red Cat6 Cable Box.	Ea.	\$346.85	4.29%	\$331.97
100010	American Integration Contractors	Black Direct Burial Cat6 Cable 1000' Spool.	Ea.	\$647.95	4.29%	\$620.15
100011	American Integration Contractors	Access Control Composite Cable 500' Spool.	Ea.	\$483.99	4.29%	\$463.23
100012	American Integration Contractors	Direct Burial 18/2 1000' Spool.	Ea.	\$200.99	4.29%	\$192.37
100013	American Integration Contractors	Direct Burial 18/4 1000' Spool.	Ea.	\$327.99	4.29%	\$313.92
100014	American Integration Contractors	Direct Burial 18/6 1000' Spool.	Ea.	\$455.99	4.29%	\$436.43
100015	American Integration Contractors	Direct Burial 18/8 1000' Spool.	Ea.	\$569.99	4.29%	\$545.54

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AIC BN Surveillance**

**Contract 4400029433**

100824	American Integration Contractors	AIC AV Aware Cloud camera - Flex. 2MP AI-powered camera, color night vision and microphone, indoor only, up to 10 year warranty with an active Aware license.	Ea.	\$289.00	4.29%	\$276.60
100825	American Integration Contractors	AIC AV Aware Cloud camera - Compact dome white. 5MP resolution. 30 days retention. AI-powered, IR and microphone, indoor only, up to 10 year warranty with an active Aware license.	Ea.	\$529.00	4.29%	\$506.31
100826	American Integration Contractors	Aware Cloud camera - Compact dome Black. 5MP resolution. 30 days retention. AI-powered, IR and microphone, indoor only, up to 10 year warranty with an active Aware license.	Ea.	\$529.00	4.29%	\$506.31
100827	American Integration Contractors	Aware Cloud camera - Dome white. 5MP resolution. 30 days retention. AI-powered, IR and advanced microphone array, indoor and outdoor, up to 10 year warranty with an active Aware license.	Ea.	\$1,099.00	4.29%	\$1,051.85
100828	American Integration Contractors	Aware Cloud camera - Dome black. 5MP resolution. 30 days retention. AI-powered, IR and advanced microphone array, indoor and outdoor, up to 10 year warranty with an active Aware license.	Ea.	\$1,099.00	4.29%	\$1,051.85
100829	American Integration Contractors	Aware Cloud camera - Dome white. 8MP (4K) resolution. 30 days retention. AI-powered, IR and advanced microphone array, indoor and outdoor, up to 10 year warranty with an active Aware license.	Ea.	\$1,399.00	4.29%	\$1,338.98
100830	American Integration Contractors	Aware Cloud camera - Dome black. 8MP (4K) resolution. 30 days retention. AI-powered, IR and advanced microphone array, indoor and outdoor, up to 10 year warranty with an active Aware license.	Ea.	\$1,399.00	4.29%	\$1,338.98
100831	American Integration Contractors	Aware Cloud camera - 360 White. 9MP resolution. 30 days retention. AI-powered, IR and advanced microphone array, indoor and outdoor, up to 10 year warranty with an active Aware license.	Ea.	\$1,399.00	4.29%	\$1,338.98
100832	American Integration Contractors	Aware Cloud camera - 360 Black. 9MP resolution. 30 days retention. AI-powered, IR and advanced microphone array, indoor and outdoor, up to 10 year warranty with an active Aware license.	Ea.	\$1,399.00	4.29%	\$1,338.98
100833	American Integration Contractors	Bullet White, wide lens, 30 days onboard retention. 5MP, AI-powered camera, IR and advanced microphone array, indoor and outdoor, up to 10 year warranty with an active Aware license.	Ea.	\$1,339.00	4.29%	\$1,281.56
100834	American Integration Contractors	Bullet Black, wide lens, 30 days onboard retention. 5MP, AI-powered camera, IR and advanced microphone array, indoor and outdoor, up to 10 year warranty with an active Aware license.	Ea.	\$1,339.00	4.29%	\$1,281.56

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AIC BN Surveillance**

**Contract 4400029433**

101953	American Integration Contractors	Access Control Entry License Pack Of 10 Entry Licenses - 1 year	Ea.	\$1,800.00	4.29%	\$1,722.78
101954	American Integration Contractors	Access Control Entry License Pack Of 10 Entry Licenses - 3 year	Ea.	\$5,400.00	4.29%	\$5,168.34
101955	American Integration Contractors	Access Control Entry License Pack Of 10 Entry Licenses - 5 year	Ea.	\$9,000.00	4.29%	\$8,613.90
101956	American Integration Contractors	Access Control Entry License Pack Of 25 Entry Licenses - 1 year	Ea.	\$3,600.00	4.29%	\$3,445.56
101957	American Integration Contractors	Access Control Entry License Pack Of 25 Entry Licenses - 3 year	Ea.	\$10,800.00	4.29%	\$10,336.68
101958	American Integration Contractors	Access Control Entry License Pack Of 25 Entry Licenses - 5 year	Ea.	\$18,000.00	4.29%	\$17,227.80
101959	American Integration Contractors	Access Control Entry License Pack Of 100 Entry Licenses - 1 year	Ea.	\$9,000.00	4.29%	\$8,613.90
101960	American Integration Contractors	Access Control Entry License Pack Of 100 Entry Licenses - 3 year	Ea.	\$27,000.00	4.29%	\$25,841.70
101961	American Integration Contractors	Access Control Entry License Pack Of 100 Entry Licenses - 5 year	Ea.	\$45,000.00	4.29%	\$43,069.50
101962	American Integration Contractors	Subscription to Aware Cloud, per camera. Real-time video-analytics. Including 30 days cloud storage. 1 Year	Ea.	\$179.00	4.29%	\$171.32
101963	American Integration Contractors	Subscription to Aware Cloud, per camera. Real-time video-analytics. Including 30 days cloud storage. 3 Year	Ea.	\$499.00	4.29%	\$477.59
101964	American Integration Contractors	Subscription for 30 days additional Cloud Storage. License is per channel (multi-channel devices require multiple licenses). Add multiple licenses for additional storage days on the same device. 1 Year	Ea.	\$179.00	4.29%	\$171.32
101965	American Integration Contractors	Subscription for 30 days additional Cloud Storage. License is per channel (multi-channel devices require multiple licenses). Add multiple licenses for additional storage days on the same device. 3 Year	Ea.	\$529.00	4.29%	\$506.31
101966	American Integration Contractors	Subscription for 60 days additional Cloud Storage. License is per channel (multi-channel devices require multiple licenses). Add multiple licenses for additional storage days on the same device. 1 Year	Ea.	\$359.00	4.29%	\$343.60

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**Contract 4400029433**

200120	American Integration Contractors	5Gigabit,40-70VDC IN, 802.3bt 56VDC 112W OUT, DC to DC Conv and 802.3bt PoE inserter. Din Rail or Wall Mount.	Ea.	\$239.95	4.29%	\$ 229.66
200121	American Integration Contractors	5Gigabit,11-60VDC IN, 802.3bt 56VDC 90W OUT DC to DC Conv and 802.3bt PoE inserter. DIN rail mount.	Ea.	\$295.95	4.29%	\$ 283.25
200122	American Integration Contractors	Single port 100Mbps POE Extender for extending Cat 5 beyond the 100m cable limit.	Ea.	\$359.80	4.29%	\$ 344.36
200123	American Integration Contractors	Indoor single port Gigabit PoE++ 60W; 802.3bt compliant; North American power cord included.	Ea.	\$177.00	4.29%	\$ 169.41
200124	American Integration Contractors	Indoor single port Gigabit PoE++ 60W; North American power cord included.	Ea.	\$177.00	4.29%	\$ 169.41
200125	American Integration Contractors	Indoor single Port PoE Injector Gigabit; 95W; power cord; for use with H4IR PTZ - indoor installation rated. Temperature range of the PoE injector is -10C to +45C. Compatible with power cord with C13 on one side and with North American plug on the other side.	Ea.	\$472.01	4.29%	\$ 451.76
200126	American Integration Contractors	Indoor single port POE+ injector; for use with H4 PTZ in-ceiling or pendant variants in temperature range of -10°C to +50°C (14°F to 122°F); compatible with indoor (in-ceiling) models or outdoor models installed in temperature range of -10°C to +50°C (14°F to 122°F). NA power cord.	Ea.	\$88.50	4.29%	\$ 84.70
200127	American Integration Contractors	Indoor single port Gigabit 802.3af PoE injector; Class 3 - NA power cord. Injector temperature range 0°C to +40°C (32°F to 104°F).	Ea.	\$82.61	4.29%	\$ 79.07
200128	American Integration Contractors	28-port Gigabit Managed Switch (24 PoE+ budget 370W; 4 Gigabit SFP) - NA.	Ea.	\$2,342.12	4.29%	\$ 2,241.64
200129	American Integration Contractors	10-port Gigabit Managed Switch (8 PoE+ budget 120W; 2 copper/SFP combo) - NA.	Ea.	\$918.70	4.29%	\$ 879.29
200130	American Integration Contractors	Pole mount bracket for ES-PS-S4 switch.	Ea.	\$80.98	4.29%	\$ 77.51
200131	American Integration Contractors	Managed switch; 5 port; Outdoor IP66; -40°C (-40°F) to 50°C (122°F); Gigabit Ethernet; AC power input. 1x SFP uplink and 4 port RJ45. No power cord. Maximum PoE power allocation: Up to 4 ports of PoE+ each; or 2 ports of 60W PoE each. In 60W PoE mode; compatible with all H4 PTZ and H4 IR PTZ.	Ea.	\$1,814.72	4.29%	\$ 1,736.87

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AIC BN Surveillance**

**Contract 4400029433**

<b>Item #</b>	<b>Brand</b>	<b>Long Description</b>	<b>UoM</b>	<b>MSRP Price</b>	<b>Discount</b>	<b>State</b>
600000	American Integration Contractors	Labor - IT - On-site Installation - American Integration Contractors on site installation to include unpacking inventory, assembly of components, rack mounting of chassis, patch cord/cross connects and powering up of equipment. NOTE: Vertical and horizontal wiring and cabling. materials, equipment room, patch panels/frames/racks, etc. and labor. Charges are specifically excluded from the contract Brand Name: American Integration Contractors.	Ea.	\$166.75	4.29%	\$ 159.60
600001	American Integration Contractors	Labor - IT - On-site Software Configuration - American Integration Contractors initial software configuration: The configuration of software to support the routing, switching, feature/function assignments and/or security parameters required on the initial turn up of the equipment and software to deliver a functioning network product to the customer. NOTE: Consulting services of any type to include but not limited to system design, capacity analysis, network performance evaluation as well as any ongoing technical support are specifically excluded Brand Name: American Integration Contractors	Ea.	\$166.75	4.29%	\$ 159.60
600004	American Integration Contractors	Labor - IT - Remote Software Configuration - American Integration Contractors initial software configuration: The remote configuration of software to support the routing, switching, feature/function assignments and/or security parameters required on the initial turn up of the equipment and software to deliver a functioning network product to the customer. NOTE: Consulting services of any type to include but not limited to system design, capacity analysis, network performance evaluation as well as any ongoing technical support are specifically excluded Brand Name: American Integration Contractors	Ea.	\$97.50	4.29%	\$ 93.32